



Facilitator's Training

Leadership Leadership "Go to the people Live among them Learn from them Love them

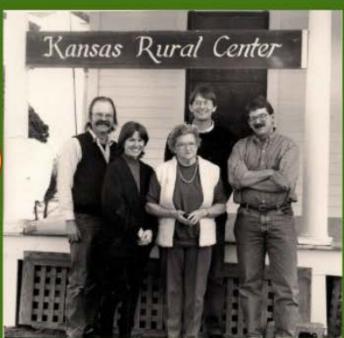
Lead from Behind

Start with what they know
Build on what they have
But of the best leaders when their task is done
The people will remark "We have done it ourselves"

-Lao Tze, ancient Chinese philosopher



Community-based research, education, & advocacy since 1979



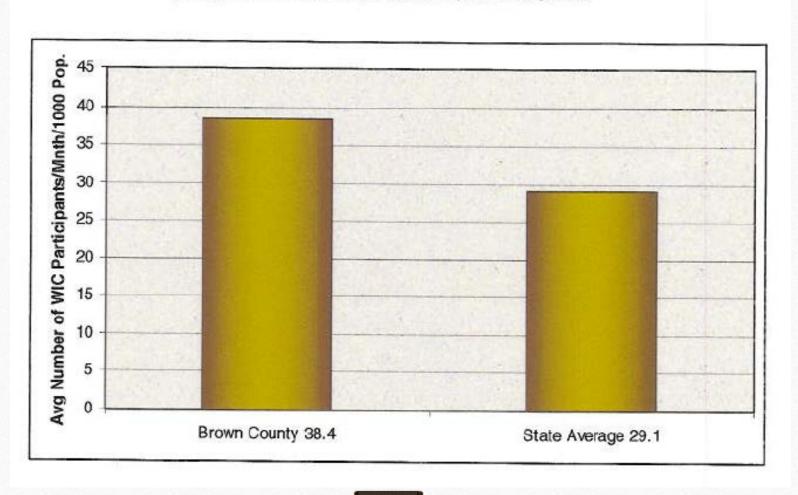
We work directly with Kansas farmers, communities, & leaders to:

- **Understand** their needs
- Design strategic responses
- Connect them with information and resources needed to advance a sustainable farm and food future.



Food Security Risk Factors in Brown County, Kansas

(Average Number of WIC Participants per Month per 1000 of Population)





Brown County Community



Program Agenda

Monday, September 24, 2012

Introductions (3:30-4:00pm)

Steve Smith - Brown County Healthy Foods Coalition
Gary Satter - Glacial Hills Resource, Conservation, and Development (RC&D)
Myles Alexander - Center for Engagement and Community Development
Cole Cottin - Kansas Rural Center

Panelist Presentations (4:00pm-5:00pm)

Community Health – Karla Harter, Brown County Health Department
Healthy Food in Schools – Cheryl Johnson, Department of Education
Farm to School – Barb Depew, Department of Education
Local Grower Activities and Resources – Matt Young, Brown County Extension
Food Access – AnnaRose Hart, Kansas Department of Agriculture
Creative Farm Food Distribution Models – Mark Ward, Southern Exposure Farm
Economic Viability of Local Food Production – Jake Johannes, Johannes Farm
The Local Picture – Gene Hillyer, Brown County Healthy Foods Coalition

Community Questions & Input (5:00pm-5:45pm)

Question and answer with panelists Participant identify key topics for working group sessions

Dinner (6:00pm-6:50pm)

Sharing in a delicious feast, made from local ingredients

Working Group Sessions (6:55pm-7:45pm)

Participatory community food systems organizing activity

Closing Notes (7:50pm-8:30pm)









	Panelist Presentations	
Karla Harter		ANNAROSE HART, Kansas Department of Agriculture – (6 min)
	Purpose: To create a basic shared understanding of food systems in order to	Topic: Accessing locally produced food
Cheryl Johnson	inform small group work addressing various local food system issues.	 Defining "food hub" with model examples (point to info table) seeing food hubs as an economically viable piece to increase healthy food access for all income levels
Barb Depew	ew KARLA HARTER, Health Department (6 min)	 Programs to increase access to Kansas produced foods EBT (credit card & vision card access; markets, CSAs, groceries)
	Topic: Community Health	
Annarose Hart	 Brown County health – the local picture 	 b. WIC (market, CSAQ), groceries, etc.)
18555 1850A51 155	Defining "accessibility" to healthy food	c. Others?
Mark Ward	a. Available (supply)	Any other comments on economic advantages of producing food for local niche markets
	b. Affordable	
Matt Young	c. Access via transportation	MARK WARD, Southern Exposure Farm - (6 min)
T 0100 T 010000000	d. Preparable (education issue - requires knowledge)	Topic: Creative farm food distribution models
Jake Johannes	Existing Services (eg. WIC, transport, other)	 Defining "Community Supported Agriculture" / "CSA" (noting that all types of farm products can be sold this way, not just produce)
Gene Hillyer	CHERYL JOHNSON, Department of Education (6 min)	 The story of your farm and business model (why you chose CSA) Economic viability of producing for local direct sales
	Topic: School programs to increase consumption of healthy foods	
	Defining "food deserts" (incl. Kansas and Brown County info)	
		JAKE JOHANNES, Johannes Farm — (6 min) Topic: The decision to sell locally
	 Addressing issues of <u>nutrition and food education</u> through schools 	Your family farm's story of transition from large acreage row crops to
	Making school food healthier – changes to <u>school food policy</u> (*importance of engaging Food Service Directors in planning)	less acreage but more direct local/regional sales
		 Farm resiliency from diversified products and market outlets (farmers market, wholesale, institutions)
	BARB DEPEW, Department of Education - (6 min)	 Tips for farmers interested in marketing locally:
	Topic: Connecting local schools to local farms and food production	a. Research target market/customers
	Farm to School – basic broad summary of statewide activities	b. Learn growing basics and explore options for season extension
	Farm to Cafeteria – Where's it happening? Tips for planning? (*importance of engaging Food Service Directors in planning)	 c. Assess infrastructure needs (gg washing, packing, storage, delivery) d. Consider price points – Who are you competing with? Quality
		increases value and give fresh, local foods an advantage.
		e. Limitations (Jake: not sure what you had in mind for this?)
	MATT YOUNG, Extension Agent - (6 min)	4. Mention Hummert display and encourage folks to visit you there
	Topic: Brown county grower activities and resources	TO SECURE AND ADDRESS OF THE PROPERTY OF THE P
	 School gardens and other farm to school activity in Brown County 	GENE HILLYER, Brown County Healthy Foods Coalition – (6 min)
	2. Community gardens in Brown County	Topic: Focus Group Findings: The Local Picture A. 17 groups, 155 people
	3. Transitioning farmer issues in Brown County (old to new generations)	1. Demographics
	4. Extension as a resource for growers (point to info table)	2 Locations



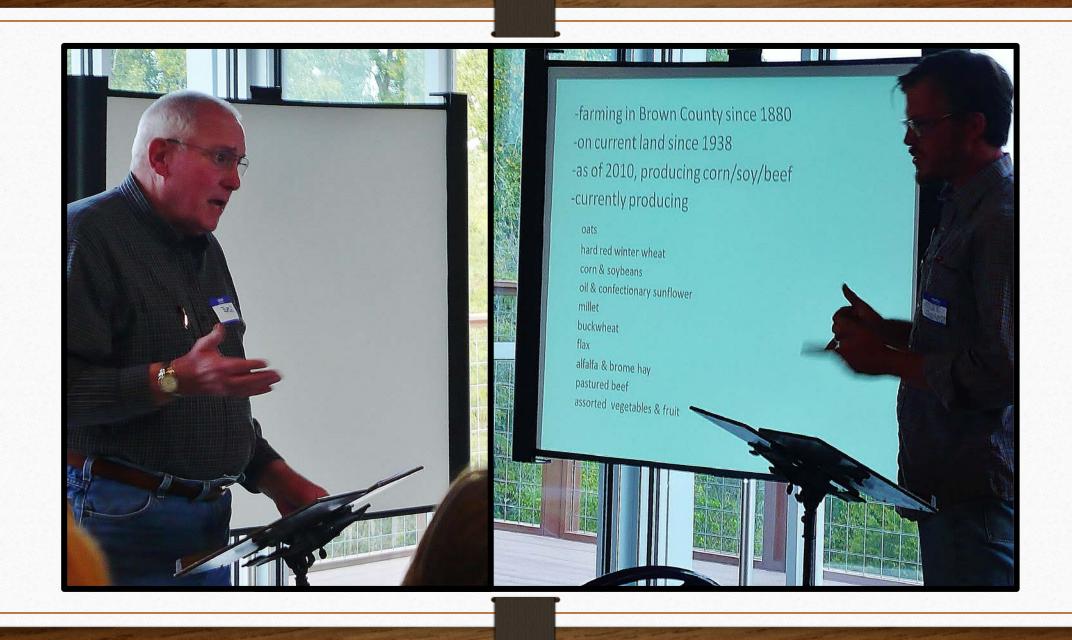


















Healthful Local Foods Lunch









What was the impact?



"FEAST was a huge success."

-President, Brown County Healthy Foods Coalition

What did the FEAST accomplish?

- 1. Let <u>competitors</u> view each other in a non-threating setting and to have an open discussion on <u>how to partner to benefit each other</u> for better food options for the community.
- 2. <u>Started communication</u> between local small crop producers, diverse community, and the coalition
- 3. Made community aware of how a <u>food hub</u> could function and improve community health
- 4. Created <u>unusual and needed partnerships</u>. For example:
 - The local grocery store agreed to be farmers market and food hub location.
 - Highland Community College, Glacial Hills, and BCHFC are now working together on a joint project to improve access and education around healthy foods..
- 5. As follow-up the coalition hosted <u>Native American summit</u> with all three tribes in county to discuss <u>mutual</u> <u>programs</u> around healthy foods.
- 6. Kansas Housing Resources Corporation recognized in their annual report, shared at the state and federal levels, how the <u>FEAST</u> event is a model example of building collaborations and addressing access to healthy foods on behalf of low-income households. (Community Action Program now pursuing funding to do more statewide.)
- 7. A <u>legislative committee received testimony on how the FEAST event</u> and the Brown County Healthy Foods Coalition are examples of <u>building community partnerships to address an identified community need</u>.





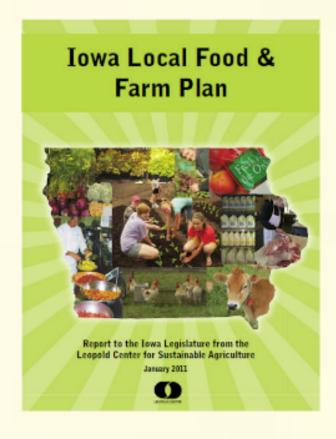
1. Existing Infr. 4
Businesses 2. Population 3. Existing youth Involvement 4. Tourism -Directory 5. Housing





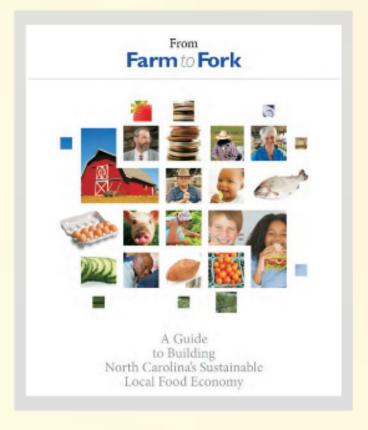
Create a Statewide Farm-to-Fork Assessment & Plan

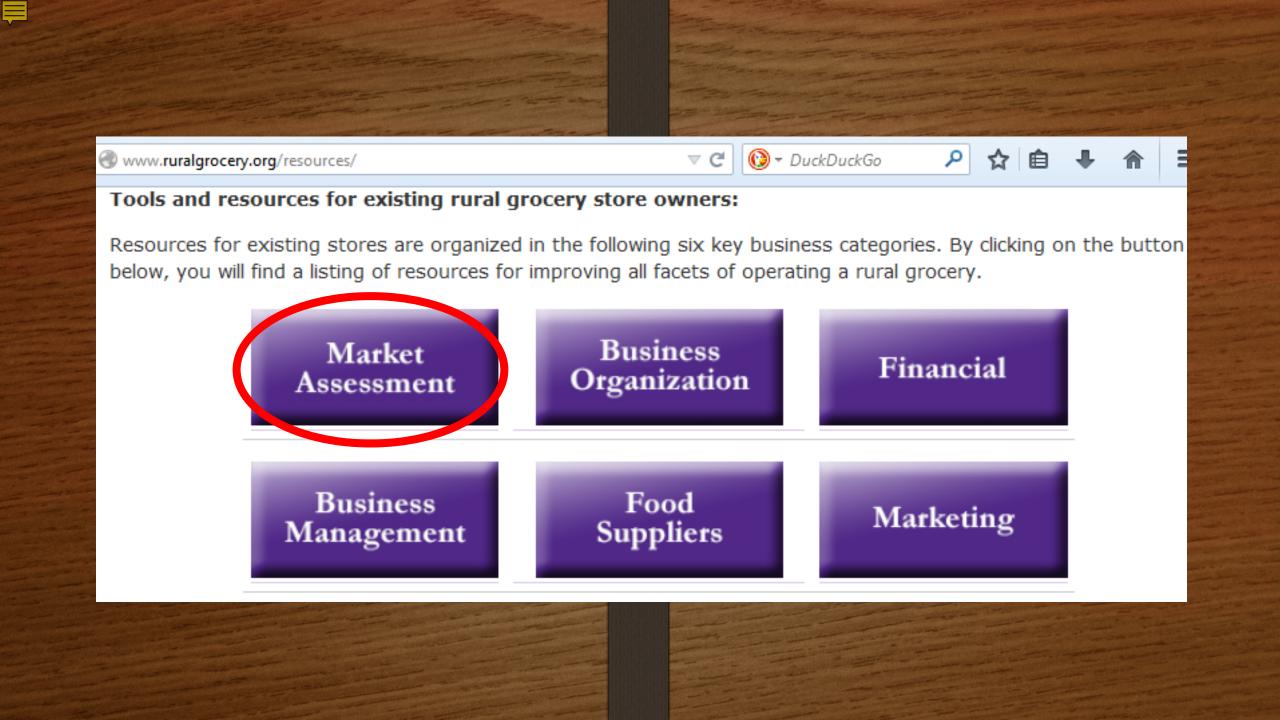
Focused on Policy Recommendations

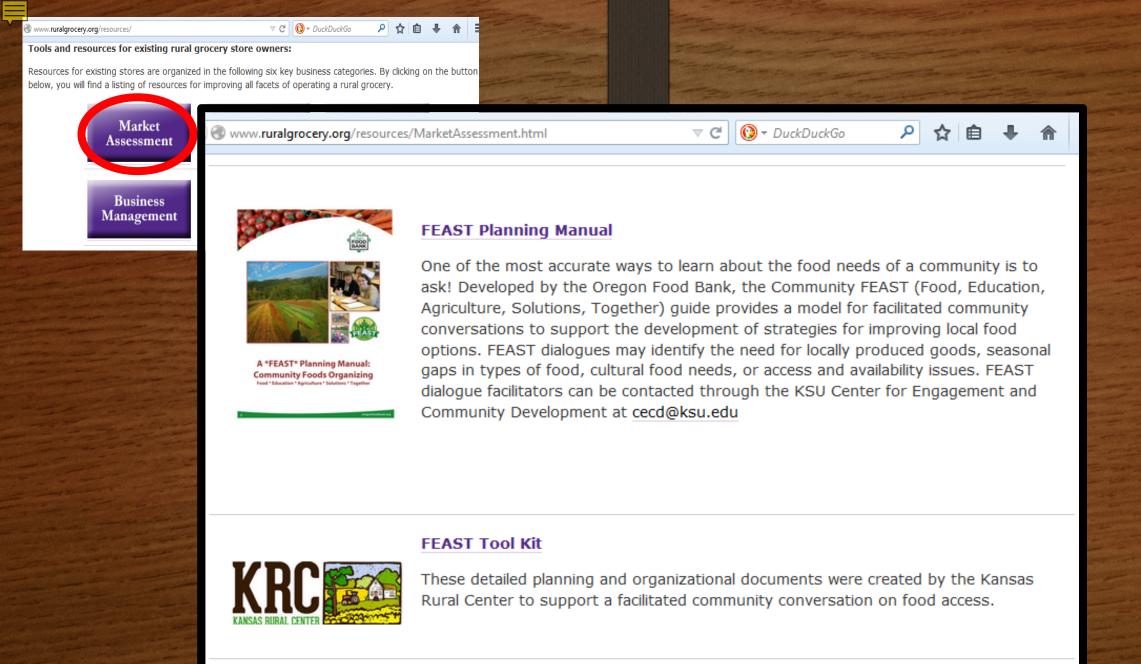


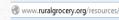












Tools and resources for existing rural

Resources for existing stores are organize below, you will find a listing of resources f



FEAST Tool Kit

These detailed planning Rural Center to support



Business Organization

Financial

Business Management

Food Suppliers



List of Tools:

- FEAST Tool Kit Welcome Letter
- To Feast or Not to FEAST?
- 10 Community Development Beliefs
- FEAST Logo Oregon Food Bank
- Reframe Card
- Agendas for planning meetings
- SAMPLE Event program
- SAMPLE Facilitation plan
- SAMPLE Follow-up blog post
- SAMPLE Follow-up press release
- SAMPLE HANDOUT Language of Community Foods Organizing
- SAMPLE HANDOUT Working Group Discussion Notes
- SAMPLE HANDOUT Working Group Participant Log



Kansas Rural Center.org

ABOUT OUR WORK

WHAT'S FOR NEW FARMERS

R FOR ERS CONSUMERS FOR ADVOCATES

EVENTS CALENDAR



Promoting the health of the land and its people.